

The Wealthy Landscaper Plan for 2024

Host: Tony Bass

5. INCREASE COMPANY VALUE 5

- ___ = Small company no written agreements or installation only
- ___ = Written agreements with 50% or > maint. revenue
- ___ = \$1M+, 70%+ maint. revenue, employees
- ___ = Multi-million \$ revenue, commercial contracts, employees, 70% maintenance contractor or >
- ___ = all above + an A+ market location

FINISH

Sales per Full Time Equivalent Calculation

$$\frac{\text{_____}}{2000} = \text{Your FTE} \quad \frac{\text{_____}}{\text{Your FTE}} = \text{Your Revenue per Full Time Employee}$$

How Do You Compare with the Industry average? \$ _____

3. INVEST IN REAL ESTATE 3

- A _____ without Employees
- The 10 Home _____ Plan
- _____ - _____ Income in 15 to 25 Years

4. PROVIDE SPECIALIZED SERVICES 4

- Build Relationships with Your _____
- _____ to fill in slow months
- Become _____ at something

2. LOWER TAXES 2

1. Claim Pre-Paid _____
2. Fund Your _____ IRA, _____ IRA, 401-K or SEP
3. Maximize Your _____ Deduction
4. _____ in Real Estate
5. Continue Your _____

1. BOOST PROFITS 1

1. _____ Prices
2. _____ Expenses
3. Improve _____

START

NOTES
